

## LEGRAND AT THE HEART OF THE CONNECTED HOME

On the occasion of the MedPi show, Legrand is presenting its vision of the connected home. Three years on from the launch of the Eliot program, Legrand continues to speed up its deployment of IoT solutions, especially residential, to provide enhanced user experiences.

Today, Legrand has already connected 40 of its product families, i.e. half of the total, thereby reaching its ambitious goal one year ahead of schedule. This achievement was supported in particular by the recent acquisition of Netatmo, with which Legrand had already jointly developed connected ranges of wiring devices.

This dynamic of acceleration is also being sustained by the “Works with Legrand” partner program, which enables third parties to connect to Legrand’s solutions in order to offer new functionalities and services.

Currently, Legrand’s program has registered some 35 new partner profiles in addition to the already connected parties such as Leroy Merlin or Somfy, showing that this development has very promising prospects in the residential market.

### **ABOUT LEGRAND**

Legrand is the global specialist in electrical and digital building infrastructures. Its comprehensive offering of solutions for commercial, industrial and residential markets around the world, along with well-known brands including Legrand, BTicino and Cablofil, makes it a benchmark for customers worldwide. Drawing on an approach that involves all teams and stakeholders, Legrand is pursuing its strategy of profitable and sustainable growth driven by acquisitions and innovation, with a steady flow of new offerings—including Eliot\* connected products with enhanced value in use. Legrand reported sales of more than €5.5 billion in 2017. The company is listed on Euronext Paris and is notably a component stock of the CAC 40 index. (ISIN code FR0010307819).

[www.legrand.com](http://www.legrand.com)

### **\*ABOUT ELIOT**

Eliot is a program launched in 2015 by Legrand to speed up deployment of the Internet of Things in its offering. A result of the group’s innovation strategy, Eliot aims to develop connected and interoperable solutions that deliver lasting benefits to private individual users and professionals.

<https://www.legrand.com/en/group/eliot-legrands-connected-objects-program.html>